ORANGE COUNTY POWER AUTHORITY

Community Power Plan Q & A Session:

Technical Assistance & Implementation Support RFP

April 29, 2024

OCPA Staff Introductions

- Nataly Morales Sandoval, Energy Programs Analyst
  - nmorales@ocpower.org

- Saul Viramontes, Management Analyst
  - sviramontes@ocpower.org

Q & A Session Objectives

- Goals for this RFP
  - o RFP Question Overview by Components
  - o Evaluation Criteria
  - o RFP Timeline
- Q & A

ORANGE COUNTY
POWER AUTHORITY

What is our Community Power Plan (CPP)?

- OCPA's CPP will be the blueprint to develop and offer innovative programs as a means of both investing back into local communities and enhancing environmental performance in our member cities by helping our communities achieve their climate action goals.

- The CPP will refine both an overall community investment strategy based on a community needs assessment and a series of program offerings.

What are we looking for?

- A lead organization to manage the development of OCPA's Community Power Plan
- Supporting organizations able to assist in implementing programs and related deliverables such as technical reports, implementation plans, and applying for grants/managing grants

ORANGE COUNTY
POWER AUTHORITY

Technical Assistance & Implementation Support RFP Components

1. Community Power Plan
2. Technical Assistance
3. Program Implementation Support
4. Grant Management

How do all these work together?

- The Community Power Plan will redefine and focus the future of OCPA's customer programs. The component of technical assistance, program implementation, and grant management will help maximize the development of OCPA's customer programming efforts.

Community Power Plan – RFP Questions (limit two pages per question)

a) How does your firm plan to support OCPA's mission and vision?

b) Does your firm have experience developing a Community Power Plan or similar deliverable? Please explain.

c) What methods would your firm employ to conduct a comprehensive and inclusive community needs assessments?

d) How does your organization leverage industry research to assess the feasibility of various programs? What criteria do you consider when evaluating the level of effort, implementation timeline, and associated expenditures or revenues?

e) How does your firm plan to conduct cost-benefit analyses to assess the financial and environmental impacts of projects or initiatives?

ORANGE COUNTY POWER AUTHORITY

Technical Assistance

- The Technical Assistance component will support collaborative and coordinated efforts with OCPA and its vendors to enhance OCPA's regulatory reporting and technical capabilities.

Technical Assistance – RFP Questions (limit two pages per question)

- How will you evaluate the energy needs of OCPA customers and provide electrification and carbon-reduction goal support?

- Describe your experience conducting energy or environmental reports, include the names of the reports, the complexity, your process, and who requested the report. Please include links to the reports or attach them separately.

Program Implementation Support

- Manage new and existing energy programs to augment OCPA program operations capacity.

Program Implementation Support – RFP Questions (limit two pages per question)

- What capacity and capability does your firm have to manage energy programs on behalf of OCPA? Please include a list of previous programs you have implemented.

- What are some methods that your firm will use to maintain communication with stakeholders related to implementation, operations and performance of the program?
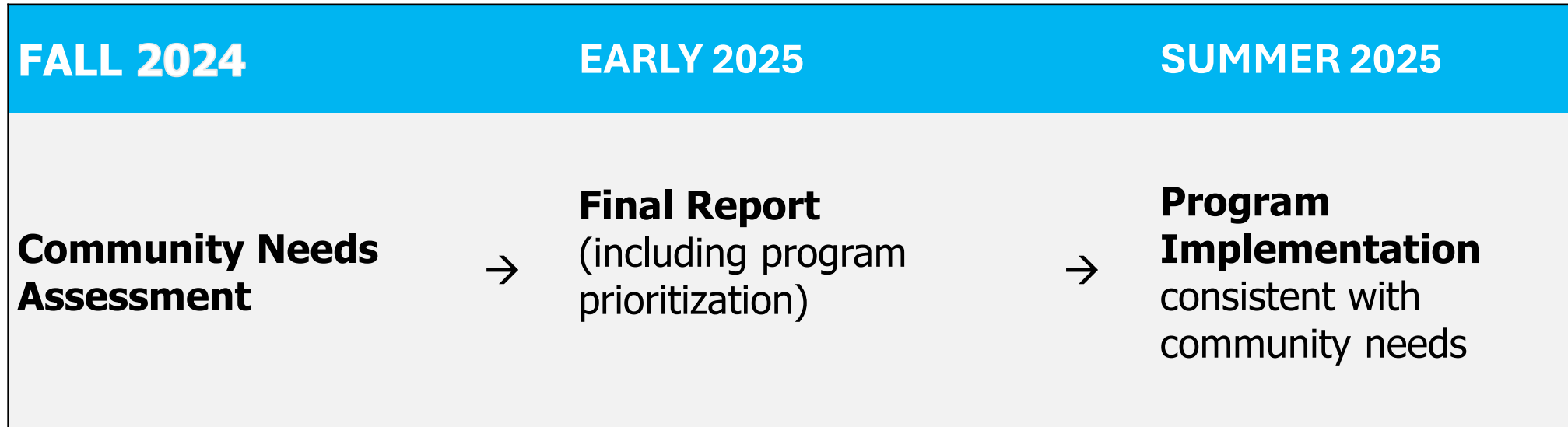
ORANGE COUNTY
POWER AUTHORITY

Grant Management

- Increase grant management capacity to provide more funding for CPP and energy programming in OCPA member agencies.

Grant Management – RFP Questions (limit two pages per question)

- How does your firm plan to consistently monitor and apply for grants in alignment with OCPA's mission and vision?

- How does your organization ensure effective communication with funding administrators?

- How do you handle progress and financial reporting for grants?

ORANGE COUNTY
POWER AUTHORITY

CPP – Projected Timeline

FALL 2024	EARLY 2025	SUMMER 2025
Community Needs Assessment →	**Final Report** (including program prioritization) →	**Program Implementation** consistent with community needs

RFP Criteria Overview

	Community Power Plan	Technical Assistance	Program Implementation	Grant Management
Understanding of the Scope of Work	**50%**	25%	25%	25%
Consultant Experience & Expertise	25%	**50%**	**50%**	**50%**
Terms and Pricing	25%	25%	25%	25%
Total	100%	100%	100%	100%

RFP Timeline

Release of RFP	April 15, 2024
Virtual Q&A Session	**April 29, 2024**
Deadline for Question Submittal	May 6, 2024
Posting of Responses to Questions	May 13, 2024
Proposals Due	May 24, 2024
Board Approval based on OCPA evaluations	Summer 2024 (Exact Date TBD)
Notification of Board Decision	Summer 2024 (Exact Date TBD)
Contract Begins	Summer/Fall 2024 (Exact Date TBD)

ORANGE COUNTY
POWER AUTHORITY

Q – How do I submit my application?

a) Please submit all proposals via www.bidnetdirect.com

b) Executive Summary (1 page limit)

c) Company Profile

d) Resumes of key staff

e) Information on any previous experience or services provided (4 page limit)

f) List your proposed fees for service (Exhibit C examples)

g) Proposers shall certify that they accept all terms of this RFP

Answer all questions for **each** component you are applying for.

Q – Can I apply for only one component of the RFP? Can I apply for all components of the RFP?

Yes, you can apply to any and all components of the RFP.

- Community Power Plan

- Technical Assistance

- Grant Support

- Implementation Support

ORANGE COUNTY
POWER AUTHORITY

Q – Who can apply?

All consultants with a technical expertise, experience, and availability to support OCPA's energy and customer needs.

The proposers must be able to demonstrate experience working with California based public agencies or municipalities.

OPEN Q & A

Thank you!